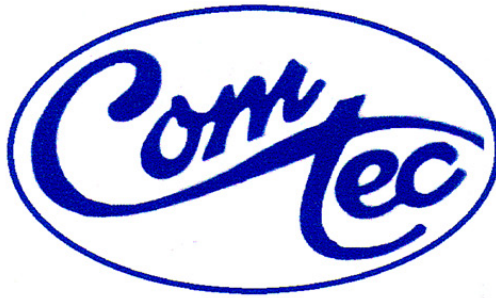


COMTEC

wash systems, inc.





"Combining Technologies for the Carwash Industry"

THE COMTEC ADVANTAGE

COMTEC offers the best equipment available on the market because of the philosophy under which our company operates. We will not sacrifice quality for price, and we have the knowledge and experience to recognize quality when we see it. We are very responsive, always with the owner in mind, to make your job easier with equipment that is reliable and easy to use.

➔ **SOME SPECIFIC DIFFERENCES BETWEEN COMTEC'S EQUIPMENT AND OTHER SUPPLIER'S EQUIPMENT:**

- 1.** **COMTEC'S** equipment (such as the fluid module, vacuums, booms, towel vendors, etc.) that are normally exposed to the weather or harsh chemicals will either be cadmium plated or constructed of stainless steel. Many suppliers offer baked-on enamel finishes which age quickly when exposed to the elements.
- 2.** **COMTEC'S** own uniquely designed booms are permanently lubricated, unlike many other booms on the market, which require periodic lubrication. They have a spring loaded feature which will protect them from damage, should anyone hang or pull downward on the hoses. The booms move effortlessly and always point in the direction of the user, or at the wall when not in use, preventing incoming or exiting cars from hooking the hose and damaging the boom, hose, wand, or even damaging the customer's vehicle.
- 3.** **COMTEC** uses vacuums that are constructed of stainless steel and have self cleaning filter bags. They have few leakage points, thus assuring good suction. They also come in a variety of eye-catching colors, featuring attractive lighted domes which are appealing to customers.

4. **COMTEC** uses an electronic powdered soap mixing unit that is the best available on the market, offering truly automated mixing consistency, which leads to a more satisfied customer. Powders are less expensive and more effective than liquid soaps, and this system will allow you to use powders with ease.

5. **COMTEC** offers individual bay adjustments and visibility for our foaming brush and tire cleaning systems, while most suppliers will short-cut this area. We use only stainless steel solenoids and GRACO air pump systems to assure even and sufficient pressure to deliver product to your bays at all times. Some suppliers use gear pumps or air pumps that simply do not hold up to your requirements. Our foam generators are located immediately above each bay to insure the most timely delivery of product to the customer, no matter which bay they are in. Many generate foam in the equipment room, which then takes as much as 30 - 40 seconds for the foam to appear, while the customer's clock is running.

6. **COMTEC** uses computer monitored water weep systems that keep your wands and foaming brushes fully operational, even in the harshest weather conditions. Some use air blowout or anti-freeze injection systems which are expensive to implement and maintain and are not 100% effective in keeping systems from freezing.

7. **COMTEC** uses digital coin meter boxes that will show the customer their time remaining, and give them a last minute warning signal with a flashing display, at which time they can purchase only as much time as they need to complete their wash. The timer can display the number of quarters accepted at any time by simply passing a magnet across the face of the timer, a nice feature for the owner to log their income.

8. **COMTEC** runs all bay hoses and tubing from the equipment room to each of the bays over the roof, inside a heated trough allowing easy access for repair or replacement without disturbing the customers using other bays.

9. **COMTEC** uses the most efficient and reliable boilers manufactured by RAYPAK. Other boiler systems may sweat, causing damage to the boiler, loss of efficiency, and reduced life expectancy.

10. **COMTEC** uses bill changers made by ROWE INTERNATIONAL, a leader in the industry. They are the most reliable, and hardest for thieves to cheat or vandalize. If a bill changer offers easy access for theft or vandalism, this can cause the owner untold problems with lost time and income.

11. **COMTEC's** floor heat systems feature three zones per bay, while most suppliers offer only two zones per bay. The zones are overlapped throughout the entire bay, insuring full coverage even if one zone ruptures within the concrete. We use only WIRSBO tubing, while some suppliers use "sprinkler" type tubing, which will sever and leak should the concrete move or crack. This is a tremendously important feature, since floor heat system leaks can lead to enormous expense should they need repair within the concrete. Our feeder lines are all sleeved, allowing replacement should it be necessary. Many suppliers pour concrete over the feeder lines making it necessary to break through the concrete in order to make any repairs.

12. **COMTEC** uses signage that is all LEXAN coated and wears like iron. These signs come in a variety of colors and can be semi-customized for the owner.

All of the items mentioned above are extremely important for a new owner. Using reliable and proven equipment can mean the difference between a carwash running efficiently, or one with continuous problems and down time. There are suppliers that can accommodate an owner who wants to cut corners on equipment, but this will turn out to be very costly in the long run, in both time and money. Be sure to research each of these items before selecting your supplier, and please keep in mind - there is no substitution for quality in the carwash business.